

Custom Kits by LaBelle

So You Want A Custom Run!

Here at LaBelle we are always eager to assist other Entrepreneurs, Non-Profit or Modeling Groups attain their “Dream Models” of kits of the wooden car era that are not currently commercially available.

When we first moved LaBelle to Wyoming, being naive and trusting, we went into the custom business whole hog... That is until we started getting orders for one or two favorite kits with the empty promises of “more”. Actually, these empty promises didn’t take too long to occur. These onesy-twosey kits were eating up way too much time and effort on the part of all of us here for what little compensation was received. Our business was suffering for it by the distraction caused by these very limited requests and the menial compensation received by us. So here are the terms that we have had to come up with, which we feel are fair to all who are involved.

There is a non-recurring Engineering Charge of \$250.00 for each individual model. This covers the 8 - 10+ hours per kit that need to be spent at the computer setting up the Instruction sheets and making laser-ready cutting files. These drawings and files become property of LaBelle.

If any special soft metal castings are requested or needed, we will also charge \$35.00 per hour to make the masters. There will then be a \$50.00 dollar charge to fabricate the molds from the masters to make the parts in house, with our spin casting machine. These molds remain the property of LaBelle.

If you desire plastic details, then you will be charged whatever we are charged by our outsourced diemaker plus the costs of the parts. We will add no charges to the cost of the injection molding dies above what the diemaker charges us. All dies become property of LaBelle at the end of the run of kits.

If any special tooling is needed for woodworking, the cost will be borne by the person requesting the kits. All this tooling will also become property of LaBelle.

In other words, if you want custom made parts, you pay for the stuff to make them and after the run of kits is done, we keep the stuff that you paid for, since it will be made for our machines. We will, of course, be happy to make more kits or parts for you if needed.

Discounts will be dependent on the number of kits run. All discounts listed below will be in addition to the charges outlined above. For legitimate Non-Profit, Historical, or Modeling Groups the discounts will be as follows:

10 kits (Minimum) = Full Retail Price
11 - 25 kits = 10% Discount
25 - 49 kits = 20% Discount
50 - 100 kits = 30% Discount
100 + Kits = 40% Discount in HO and 33 1/3 % in O Scale

The base prices of our custom kits will be determined from the price of our stock kits.

For example:

If a group wants to run an HO Scale Open Vestibule Baggage car of any particular configuration, the base price before the discount will be \$39.29 based on the price of our kit HO-14.

Any further detail which LaBelle does not currently supply with their kits, such as trucks, couplers, passenger car diaphragms, et cetera, will be ordered, packed and included for the cost of the parts from the suppliers to us here at LaBelle.

Any models not reordered within one calendar year will become the property of LaBelle Woodworking and may be marketed under the LaBelle name with no recompense to the original ordering party.

Still Interested? Write, Call, Fax or e-mail us at the address below.



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